## **Consolidated Balance Sheets**

# C&G SYSTEMS INC. and consolidated subsidiaries

As of September 30, 2018, and December 31, 2017

(in thousand Yen)

	December 31,	September 30,	
	2017	2018	
(Assets)			
Current assets			
Cash and bank deposits	2,241,417	2,184,605	
Notes and accounts receivable	672,482	712,181	
Inventories	52,516	141,423	
Other current assets	161,649	198,582	
Allowance for doubtful accounts	(196)	(136)	
Total current assets	3,127,869	3,236,654	
Non current assets			
Tangible fixed assets	233,426	265,913	
Intangible fixed assets	54,594	21,630	
Investments			
Investments securities	164,928	158,519	
Net investments in real estates	402,653	396,146	
Insurance funds	428,493	433,528	
Other investments	411,020	432,278	
Allowance for doubtful accounts	(8,981)	(3,881)	
Total investments	1,398,114	1,416,591	
Total non current assets	1,686,136	1,704,136	
Total assets	4,814,005		

# **Consolidated Balance Sheets**

#### **C&G SYSTEMS INC. and consolidated subsidiaries** As of September 30, 2018, and December 31, 2017

(in thousand Yen)

	December 31,	September 30,
	2017	2018
(Liabilities)		
Current liabilities		
Accounts payable	62,508	
Income taxes payable	104,169	11,438
Provision for bonuses	-	50,178
Advances from customers	667,299	818,471
Other current liabilities	180,830	168,106
Total current liabilities	1,014,808	1,150,814
Non current liabilities		
Accrued pension and severance costs for officers	145,799	146,328
Net defined benefit liability	817,839	868,725
Other non current liabilities	100,357	102,041
Total non current liabilities	1,063,996	1,117,095
Total liabilities	2,078,804	2,267,909
(Net assets)		
Shareholders' equity		
Capital stock	500,000	500,000
Additional paid-in capital	125,000	125,000
Retained earnings	2,022,751	1,971,978
Treasury stock	(86)	(86)
Total shareholders' equity	2,647,664	2,596,891
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	29,195	23,930
Foreign currency translation adjustments	15,027	16,601
Total accumulated other comprehensive income	44,223	
Non-controlling interests	43,312	,
Total net assets	2,735,200	
Total liabilities and net assets	4,814,005	

### **Consolidated Statements of Income**

#### C&G SYSTEMS INC. and consolidated subsidiaries

For the nine months ended September 30, 2018

(in thousand Yen)

	For the nine months ended	For the nine months ended
	September 30, 2017	September 30, 2018
Sales	3,029,748	2,998,565
Costs of goods sold	1,119,834	1,159,188
Gross profit	1,909,913	1,839,377
Selling, general and administrative expenses	1,611,420	1,684,776
Operating income	298,493	154,600
Other income		
Interest received and dividends income	2,720	2,880
Rent income	65,937	66,063
Reversal of allowance for doubtful accounts	8,016	5,159
Other	8,561	3,030
Total other income	85,235	77,135
Other expenses		
Interest expense	203	183
Maintenance of investment properties	49,479	48,995
Other	894	4,217
Total other expenses	50,577	53,397
Ordinary income	333,151	178,338
Extraordinary losses		
Directors' retirement benefits	—	15,600
Total extraordinary losses	—	15,600
Net income before	222.151	1 (2 52)
income taxes and minority interests	333,151	162,738
Income tax expense - current	162,209	104,701
Income tax expense - deferred	(28,222)	(28,245)
Total income tax expense	133,987	76,456
Net income	199,164	86,282
Profit and losses attributable to non-controlling interests	11,752	9,638
Profit attributable to owners of parent	187,411	76,644

	For the nine months ended	For the nine months ended
	September 30, 2017	September 30, 2018
Net income	199,164	86,282
Other comprehensive income		
Valuation difference on available-for-sale securities	22,328	(5,265)
Foreign currency translation adjustment	(6,009)	817
Total other comprehensive income	16,319	(4,447)
Total comprehensive income	215,483	81,834
Total comprehensive income attributable to:		
Owners of the parent	205,791	72,952
Non-controlling interests	9,692	8,882